

# THE CENTERLINE

IRWA Chapter 8 Gulf States  
November 2018

## LETTER FROM THE PRESIDENT

Happy holidays everyone –

It has been a great start to this fiscal year with significant attendance and participation. Remember that the next IRWA Chapter 8 meeting is scheduled for TUESDAY, December 4th. Courtney Hart with EAS Resources is coordinating the Toys for Tots drive and will have our gallant Marines and a Discovery Toys representative on site to accept either your monetary or unwrapped toy donations.

Many of us are reminded how blessed we are to have family and friends with whom we can share all the festivities and cheer. I learned very early in my life from my parents that this time of the year is not about buying lavish gifts and hosting large parties, but is simply about being together and cherishing our time with family, friends and all those whose paths we cross in our daily life. Those acts of kindness and warmth are memories I will always treasure.

As the holidays approach, I am also reminded of the message from the movie, "Pay it Forward". Many are without family or saddened by the loss of a loved one, they may be less privileged and suffer from financial and physical problems, but Thanksgiving and Christmas is a time to remember our blessings and "pay it forward" in order to bring kindness to those less fortunate. Kindness can be a smile, a hug, a listening ear, a meal or a much needed gift from the heart. If you have been blessed this year, consider paying it forward!

Happy holidays to you and yours,

*Rebecca (Becky) Equia Curry*



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# CHAPTER 8 OFFICERS & COMMITTEES

## CHAPTER OFFICERS

### President

**Rebecca Eguia Curry, SR/WA**  
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### President-Elect

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### Secretary

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Air Liquide  
9811 Katy Fwy, Ste. 100  
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Phone: 713-438-6404

### Treasurer

**Danny Gibbs**  
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### 2-Year Director

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Contract Land Staff  
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## COMMITTEES

### Education

**Eric Alley**  
[ealley@eprod.com](mailto:ealley@eprod.com)  
Enterprise Products Company  
9420 W. Sam Houston Pkwy N.  
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### Membership

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### Professional Development

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1001 Louisiana St., Ste. 1000, Rm 1471  
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### Communications

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Enterprise Products Company  
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Houston, TX 77064  
Phone: 281-887-3308

## YOUNG PROFESSIONALS

### Chair

**Kelly Simmons**  
[ksimmons@spiritenv.com](mailto:ksimmons@spiritenv.com)  
Spirit Environmental  
20465 State Highway 249, Ste. 300  
Houston, TX 77070  
Phone: 281-664-2808

# MEMBER SPOTLIGHT



**Education Chair, Eric Alley** is Senior Land Representative for Enterprise Products. He has worked in the pipeline right of way industry for 10 years and the past 7.5 years he has been employed by Enterprise Products directly. In his position, he works directly with the operations and maintenance pipeline technicians, supervisors and area managers to insure that they have the support that they need to complete their tasks. The Enterprise O&M Land Department is tasked with Operations Land Support. In this role, they acquire and renew access roads, cathodic protection easements, temporary workspace for recoat projects and pipeline integrity, pipeline existing encroachments removal, pipeline removal, abandonment and relocations amongst everyday landowner calls and concerns over the pipeline easements. The area that he works in is the Houston Area Crude Pipeline Systems and he works under the direction of Michael D. Brown, as he is the Senior Land Manager for the Houston Crude, Midwest and Northeast.

## **What advice would you give to someone new in the industry?**

Advice that I would give to someone new to the industry is to always keep your mind open to learning and new ideas. Join professional organizations and get involved on a member level. It is the best way to network with more of your peers and in turn helps to grow your inner circle of contacts. The thing that I enjoy the most about my career is the fact that everyday is usually a different experience. I enjoy meeting with people of all walks of life and interacting with them on a personal and professional level.

## **Which of your accomplishments makes you the proudest?**

Of all the accomplishments, the one that makes me the proudest was the completion of my Bachelor's Degree Online, while being a new father and working as a contractor for Enterprise Products. The completion of the degree was an important step for me as it confirmed that if I stayed true to myself, I knew that it was possible to do anything.

## **Tell us something about yourself that would surprise people.**

Back in 2006-2007, I worked for Norwegian Cruise Lines America as a Head Waiter and Fire Team Leader. I worked on the Pride of Aloha Cruise Ship for 11 months. It was a really fun time in my life; as where else can you get paid to tour all the major islands of Hawaii? It is also where I met my wife, who was also a Head Waiter on the Ship. I do miss the fun times, but don't miss working 8-12 hours per day, 7 days a week for 5 months at a time. It has given me a greater appreciation for the cruise service industry.

## **What are some qualities that you value in a coworker?**

Honesty, integrity and ability to learn from and own up to mistakes are some of the most important values that I think any coworker could have. In the group that I work with, we each have an area of responsibility and certain skills and if we need help we will readily offer it to each other.

# MEMBER SPOTLIGHT

## Who is the person(s) who have had the greatest influence in your life?

The people who had the greatest influence on my life have to be my parents. My mother, as many of you know, works in the right of way industry and my father works in the construction industry. From an early age, I was not shy to strike up a conversation with strangers in the grocery store or even on the street and talk to find a common likeness. Growing up, I made friends with everyone. As a child, my mother took me to the various companies that she worked at and let me help out in the file room, and my father would take me to the construction sites that he was working on. These experiences at an early age I think made me more comfortable in later life. Like many other children of right of way will confirm, one could say that I was destined to work in the right of way industry. My mother taught me early on the importance of always telling the truth when speaking with people and she instilled in me that it is better to not know the answer and say that vs. digging a hole with a lie. I have grown to be comfortable both in the office performing research and curative duties and in the field working as a Landowner Liaison. I want to thank my parents for being there whenever I needed them and always ready to offer a word of advice or a lending hand.

# NOVEMBER MEETING RECAP

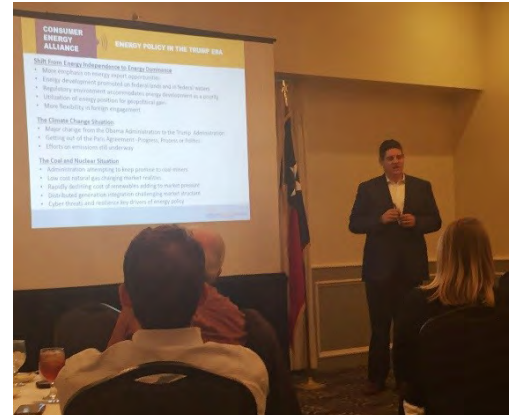
## CHAPTER 8 MEETING RECAP – NOVEMBER 1, 2018

**Speaker:** Ryan Scott with Consumer Energy Alliance

**Topic:** Insights on Energy Policy and the Importance of Advocacy

### Energy Policy in the Trump Era

- Shift from energy independence to energy dominance - more emphasis on export opportunities; energy development promoted on federal lands and in federal waters; utilization of energy position for geopolitical gain
- The climate change situation – major change from the Obama administration to the Trump administration; getting out of the Paris Agreement; efforts on emissions are still underway
- The coal and nuclear situation – administration attempting to keep promise to coal miners; low cost natural gas is changing market realities; rapidly declining cost of renewables add to market pressure; cyber threats and resilience are key drivers in energy policy



### Energy Advocacy

We need to become more knowledgeable about the vital role energy plays in our daily lives. Educate and advocate for sensible energy policies that ensure both environmental protection and responsible energy development.

- Provide positive messaging about energy production in the U.S.
- Reclaim the energy narrative to include all members of our communities that need to be heard, not just the fringes
- Ensure policy makers hear pro-energy messages from the public and opinion leaders
- Demonstrate how high energy costs will affect households, families and small businesses

### The Enthusiasm Gap

Polling has shown that public support for anti-energy groups isn't significantly higher than support for Industry, we're just less active. We need to provide a platform for people to show enthusiasm for projects and discuss practical solutions to energy concerns.

### Anti-energy groups

- Well-funded, well organized
- Like to pose as local grass roots movements
- Capitalize on emotion and fear
- Nimble and aggressive
- Indifferent to consumer cost impacts
- Rarely offer any solutions

# NOVEMBER MEETING RECAP

## NOVEMBER CHAPTER MEETING – NOVEMBER 1, 2018



### About CEA

Consumer Energy Alliance (CEA) is the leading U.S. consumer advocate in support of affordable, reliable energy. CEA has helped advance the needs of individuals, families, and businesses, both large and small who have been forgotten in the energy debate, mostly those who can least afford to pay more for energy, but others who are struggling to meet budgets and keep their doors open. CEA is committed to developing a balanced energy plan for America and providing sound, unbiased information on energy issues.



**THANK YOU TO PARAGON PARTNERS & AUDUBON COMPANIES FOR PROVIDING GIFT CARDS FOR OUR RAFFLE!**

# UPCOMING EVENTS

## NOV.

SUN	MON	TUES	WED	THURS	FRI	SAT
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

11/01 - Ch. 8 Monthly Meeting, Hess Club  
 11/01 - Open Registration for O&G Pipeline Symposium

11/15 - YP Social Networking Event, Ladybird's  
 11/22 - Happy Thanksgiving!

## DEC.

SUN	MON	TUES	WED	THURS	FRI	SAT
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

12/03 - IRWA Course 431, Colliers Int.  
 12/04 - Ch. 8 Monthly Meeting, Hess Club  
 12/06 - YP Holiday Party, Wooster's Garden  
 12/11 - IRWA Course 901, Kinder Morgan

12/12 - IRWA Course 902, Kinder Morgan  
 12/13-14 - IRWA Course 209- Energy Transfer  
 12/25 - Merry Christmas!  
 12/31 - Last Day for Early Registration for O&G Pipeline Symposium

## JAN.

SUN	MON	TUES	WED	THURS	FRI	SAT
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

01/01-Happy New Year!  
 01/01-Late Registration Applies for O&G Pipeline Symposium  
 01/10- Ch. 8 Monthly Meeting, Hess Club

# UPCOMING EVENTS

## 2018-2019 LUNCHEON DATES

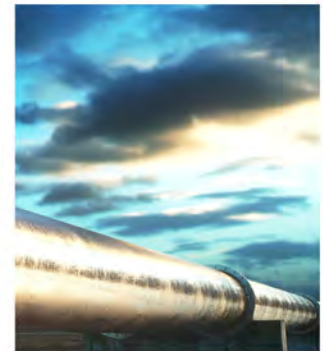
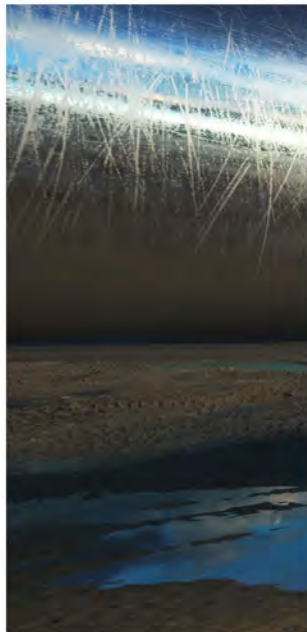
### THURSDAY

November 1st  
January 10th  
February 7th

March 7th  
April 11th  
May 9th

### TUESDAY

December 4th



Registration Opens  
November 1, 2018

**INAUGURAL OIL & GAS PIPELINE SYMPOSIUM  
THURSDAY, FEBRUARY 21, 2019**

Symposium Site: Norris Conference Center in Houston's City Centre (BW8 & I-10)  
Keynote Speaker: Texas Railroad Commissioner, Wayne Christian

**HOSTED BY IRWA CHAPTER 8-HOUSTON  
SPONSORSHIP DETAILS TO BE RELEASED SOON!**



The Centerline

# UPCOMING EVENTS

## INAUGURAL OIL & GAS PIPELINE SYMPOSIUM THURSDAY, FEBRUARY 21, 2019

### LOCATION OF SYMPOSIUM

Symposium:  
Norris Centers – Red Oak Ballroom B  
816 Town & Country Blvd., Suite 210  
Houston, TX 77024  
(713)590-0950

Parking Information:  
Parking Garage is connected to the Norris Center with a direct entrance on the 3rd level. (Same garage as the movie theater.)

### REGISTRATION DETAILS

- ▶ Admission to Networking Event hosted by the Young Professionals at The General Public on Wednesday, February 20, 2019 from 5:30PM - 7:30PM
- ▶ Admission to day of Oil & Gas Pipeline Symposium including continental breakfast, all sessions, morning and afternoon breaks and the social networking reception event.
- ▶ Event Program and Swag Bag

Lunch will not be provided during the symposium. There will be a two (2) hour time frame set aside for all attendees to grab lunch. A list of restaurants within walking distance will be provided at a later date.

### EARLY REGISTRATION (NOV. 1-DEC. 31)

**MEMBER – \$125**

**NON-MEMBER – \$175**

### LATE REGISTRATION (JAN. 1-FEB. 21)

**MEMBER – \$175**

**NON-MEMBER – \$225**

\*\*All registrations and/or sponsorships are non-refundable

### HOW TO REGISTER

An email will be sent via Constant Contact on November 1st. You may register and/or sign up for sponsorships as you would register for the luncheon. If you are not currently a member of Chapter 8, please email [kasy.baldauf@airliquide.com](mailto:kasy.baldauf@airliquide.com) to receive an email at the opening of registration.

# UPCOMING EVENTS

## INAUGURAL OIL & GAS PIPELINE SYMPOSIUM THURSDAY, FEBRUARY 21, 2019

### SPONSORSHIP OPTIONS

#### PLATINUM // \$1,500

- ▶ All eyes will be on your logo at the registration table
- ▶ Half page advertisement in the Event Program
- ▶ Two (2) seminar registration fees included
- ▶ Bring promo item for swag bags

#### GOLD // \$1,000

- ▶ Your logo will be the highlight of the Morning or Afternoon Break
- ▶ Quarter page advertisement in the Event Program
- ▶ Bring promo item for swag bags

#### SILVER // \$750

- ▶ Your logo will be present at one of the sessions throughout the day
- ▶ Bring promo item for swag bags

#### BRONZE // \$500

- ▶ Your logo will be present on the sponsorship page in the Event Program
- ▶ Bring promo item for swag bags

Promotional Items may consist of pens, note pads, clips, mints, etc. Other items to consider are also gift cards in the amount of \$25-\$50 for raffle items between sessions.

\*An **Exclusive Sponsorship** is available to one (1) company who would like to sponsor for more than \$2,000. If you are interested, please contact Kasy Baldauf at [kasy.baldauf@airliquide.com](mailto:kasy.baldauf@airliquide.com) to discuss options!

# UPCOMING EVENTS

## IRWA COURSE 213: CONFLICT MANAGEMENT WEDNESDAY, FEBRUARY 20, 2019

Please note that registration for this class is completely separate from registration for the Oil & Gas Pipeline Symposium. If you are interested in taking this class, please contact the Course Coordinator below or click on the link to register via the IRWA website.

### 213-Conflict Management

**Start Date:** 02/20/2019

**End Date:** 02/20/2019

**No. of Days:** 1 Day

**Course Level:** Core

**CEU Credits:** 8.00

**Class Time:** 8:00am- 5:00pm

**Tuition:** \$265.00 Member/\$330.00 Non-Member

**Sponsored By:** Chapter 8



**Course Description:** This course presents specific methods for reaching collaborative solutions and minimizing negative aspects of conflict while maximizing benefits of resolving conflict. During this course, participants will learn how effective conflict management can open doors to healthier workplace relationships and more productive working relationships with both property owners as well as the general public.

#### Instructor:

**Ana B. Rausch, SR/WA, R/W-RAC**, is a Senior Vice President with Percheron. She has over 25 years of project management experience in the right of way industry. Her areas of expertise include project management, feasibility studies, negotiation and acquisition, title research, title curative, permitting, relocation assistance, damage and claim settlement, construction support, condemnation support, due diligence and budgeting for the pipeline, electric utility, telecommunications, transit, wind, rail and public sector projects. Over her career Ana has worked as a consultant as well as the Vice President of Real Estate for a major Transit Authority. Ana received a Masters in Business Administration (MBA) along with a Bachelor of Science (BS) from the University of Houston. She is a Licensed Texas Real Estate Broker. Ana is a member of the IRWA International Electric and Utilities Committee and served as Chair of IRWA Region 2 from 2015-2017. Ana is a Certified IRWA Climb Instructor and is a past President and Professional of the Year for IRWA Chapter 8. Ana was elected as the IEC Secretary for the IRWA in 2017-2018.

#### Course Coordinator:

Mintra R. Rickelman  
1904 West Grand Pkwy North, Ste. 200  
Katy, TX 77449  
Phone: 832-300-6400  
Email: [mintra.rickelman@percheronllc.com](mailto:mintra.rickelman@percheronllc.com)

#### Class Facility Location:

Percheron LLC  
1904 West Grand Pkwy North, Ste. 200  
Katy, TX 77449  
Phone: 832-300-6423

#### Participant Capacity: 20

#### Hotel Accommodations:

Participants are responsible for their own accommodations.

**Register Online:** [https://www.irwaonline.org/courses/276/213-conflict-management/description/?evt\\_key=679cd6f5-1f0f-46eb-824e-035210e6c041](https://www.irwaonline.org/courses/276/213-conflict-management/description/?evt_key=679cd6f5-1f0f-46eb-824e-035210e6c041)

# UPCOMING EVENTS

## INAUGURAL OIL & GAS PIPELINE SYMPOSIUM SYMPOSIUM AGENDA

### WEDNESDAY, FEBRUARY 20TH

- 8:00AM - 5:00PM**      **\*Course 213: Conflict Management: 1904 West Grand Pkwy N., Ste.200, Katy, TX 77449**  
\*Registration for class is separate from symposium
- 5:30PM - 7:30PM**      **The General Public: 797 Sorella Ct, Ste. 118, Houston, TX 77024**  
Social Networking Event Hosted by Ch. 8 Young Professionals  
All symposium attendees welcome

### THURSDAY, FEBRUARY 21ST

- 8:00AM - 8:45AM**      **Red Oak Ballroom B**  
Registration Opens/Continental Breakfast
- 9:00AM - 10:00AM**      **Keynote Speaker**  
Texas Railroad Commissioner, Wayne Christian  
Introduced by Judge Debra Ibarra Mayfield
- 10:00AM - 10:30AM**      **Morning Break**
- 10:30AM - 11:30AM**      **Public Awareness & Damage Prevention Panel**  
Speakers: Craig Potts, Marathon Oil; Gweneyette Broussard, Shell; Amber Pappas, Enterprise Products
- 11:30AM - 1:30PM**      **Lunch (Off-site)**
- 1:30PM - 2:30PM**      **Christopher Smith, Oil & Gas Economist**
- 2:30PM - 3:00PM**      **Afternoon Break**
- 3:00PM - 4:00PM**      **Cyber Security**  
Gary Hayes, SVP & CIO of Technology Operations, CenterPoint Energy
- 4:30PM - 6:30PM**      **Reception in Red Oak Ballroom A**

# UPCOMING EVENTS

## TOYS FOR TOTS 2018

*Christmas Luncheon*

*Tuesday, December 4, 2018*

**Don't forget to bring a new unwrapped toy  
or cash, check, or credit card to donate at  
the meeting**

All money raised will be used to buy educational and imagination inspiring toys at wholesale cost from our partners at Discovery Toys. These toys will be donated to a local United States Marine Corps Toys for Tots campaign brightening Christmas for many of the less fortunate children in our area.

*Thank you for supporting the Chapter 8  
Toys for Tots Program!*



## 431-Problems in the Valuation of Partial Acquisitions

**Start Date:** 12/03/2018

**End Date:** 12/03/2018

**No. of Days:** 1 Day

**Course Level:** Intermediate

**CEU Credits:** 8.00

**Class Time:** 8:00am - 5:00pm

**Tuition:** \$265.00 Member/\$330.00 Non-Member

**Sponsored By:** Chapter 8



**Course Description:** This course presents more complex partial acquisition valuation problems and offers opportunities for the participants to understand better the possible applications of appraisal theory to specific partial acquisition appraisal situations.

**Instructor:** Donald J. Sherwood, SR/WA, MAI, is the owner of Donald J. Sherwood LLC focusing on appraisal review and education. Mr. Sherwood is the former Managing Director of the Fort Worth office of Integra Realty Resources DFW, LLC, a full-service real estate consulting and appraisal firm. Mr. Sherwood has been an appraiser of all types of real property since December 1978. Donnie has performed appraisals on various properties including, but not limited to, shopping centers, apartment complexes, industrial facilities, a nuclear bomb storage site, an air force base, automobile race track, raw and developed land, office complexes, motels, hotels, marinas, cemeteries, bowling alleys, amusement parks and mixed use developments. Donnie is a CLIMB certified instructor and is a past recipient of IRWA's Balfour Award and author of several courses and articles. He served as an adjunct professor at TCU for nine years.

### Course Coordinator:

John Little, MAI  
Colliers International  
1233 W. Loop South, Suite 910  
Houston, TX 77027  
Phone: 713-835-0098  
Email: [john.little@colliers.com](mailto:john.little@colliers.com)

### Class Facility Location:

Colliers International  
1233 W. Loop South, Suite 910  
Houston, TX 77027  
Phone: 713-835-0098

**Participant Capacity:** 20

**Required Materials:** Financial calculator

### Hotel Accommodations:

Participants are responsible for their own accommodations.

**Register Online:** [https://www.irwaonline.org/courses/180/431-problems-in-the-valuation-of-partial-acquisitions/description/?evt\\_key=bfa2e19d-eada-4a99-80fc-cf37570455d6](https://www.irwaonline.org/courses/180/431-problems-in-the-valuation-of-partial-acquisitions/description/?evt_key=bfa2e19d-eada-4a99-80fc-cf37570455d6)

## 901-Engineering Plan Development & Application

**Start Date:** 12/11/2018

**End Date:** 12/11/2018

**No. of Days:** 1 Day

**Course Level:** Intermediate

**CEU Credits:** 8.00

**Class Time:** 8:00am - 5:00pm

**Tuition:** \$265.00 Member/\$330.00 Non-Member

**Sponsored By:** Chapter 8



**Course Description:** The purpose of this course is to enable participants to improve their plan reading skills in order to perform their jobs more easily, effectively and efficiently. The course is designed to enable participants to improve their skills in using engineering plans and drawings.

**Instructor:** Terry Rowe is a licensed professional surveyor in 22 states and a project manager professional who has over 30 years of experience in land surveying and project management including topographic, engineering design, route, boundary, construction, as well as mapping, records research and computations. Terry is CLIMB certified and instructs the 900 series courses.

### Course Coordinator:

Ramiro Roel, Jr.

Kinder Morgan

1001 Louisiana St., Ste. 1000

Houston, TX 77002

Phone: 713-420-3353

Fax: 832-397-4986

Email: [ramiro\\_roel@kindermorgan.com](mailto:ramiro_roel@kindermorgan.com)

### Class Facility Location:

Kinder Morgan

1001 Louisiana St., Ste. 1000

Houston, TX 77002

Phone: 713-420-3353

Fax: 832-397-4986

**Participant Capacity:** 25

### Hotel Accommodations:

Participants are responsible for their own accommodations.

**Register Online:** [https://www.irwaonline.org/courses/6/901-engineering-plan-development-and-application/description/?evt\\_key=b2833d5d-6820-455e-8a67-1ef41cdfb0f2](https://www.irwaonline.org/courses/6/901-engineering-plan-development-and-application/description/?evt_key=b2833d5d-6820-455e-8a67-1ef41cdfb0f2)

## 902-Property Descriptions

**Start Date:** 12/12/2018

**End Date:** 12/12/2018

**No. of Days:** 1 Day

**Course Level:** Intermediate

**CEU Credits:** 8.00

**Class Time:** 8:00am - 5:00pm

**Tuition:** \$265.00 Member/\$330.00 Non-Member

**Sponsored By:** Chapter 8



**Course Description:** This course covers topographic and property information on engineering plans, the interrelationship of plan, profile and crosssection views, the horizontal and vertical alignment of a centerline, aerial photogrammetry, place coordinates, utility line crossings of highways, contours, calculating earthwork and the interpretation of right of way plans.

**Instructor:** Terry Rowe is a licensed professional surveyor in 22 states and a project manager professional who has over 30 years of experience in land surveying and project management including topographic, engineering design, route, boundary, construction, as well as mapping, records research and computations. Terry is CLIMB certified and instructs the 900 series courses.

### Course Coordinator:

Ramiro Roel, Jr.

Kinder Morgan

1001 Louisiana St., Ste. 1000

Houston, TX 77002

Phone: 713-420-3353

Fax: 832-397-4986

Email: [ramiro\\_roel@kindermorgan.com](mailto:ramiro_roel@kindermorgan.com)

### Class Facility Location:

Kinder Morgan

1001 Louisiana St., Ste. 1000

Houston, TX 77002

Phone: 713-420-3353

Fax: 832-397-4986

**Participant Capacity:** 25

### Hotel Accommodations:

Participants are responsible for their own accommodations.

**Register Online:** [https://www.irwaonline.org/courses/7/902-property-descriptions/description/?evt\\_key=2d458e7b-4454-47cc-a5ca-b28628dd188a](https://www.irwaonline.org/courses/7/902-property-descriptions/description/?evt_key=2d458e7b-4454-47cc-a5ca-b28628dd188a)

## 209-Negotiating Effectively with a Diverse Clientele

**Start Date:** 12/13/2018

**End Date:** 12/14/2018

**No. of Days:** 2 Day

**Course Level:** Intermediate

**CEU Credits:** 16.00

**Class Time:** 8:00am - 5:00pm, Daily

**Tuition:** \$415.00 Member/\$520.00 Non-Member

**Sponsored By:** Chapter 8



**Course Description:** Explores the dynamics of intercultural communication and provides insight which enables participants to successfully negotiate with people of different cultures and backgrounds through a greater understanding of, and respect for, diverse clientele.

**Instructor:** Georgia S. Snodgrass, SR/WA, R/W-NAC, R/W-AMC, is a popular Instructor for the CLS-Professional Development Institute (Contract Land Staff) as well as for the IRWA. She obtained her Bachelor of Science Degree in Business Education from Eastern Kentucky University, Richmond, Kentucky and obtained her Master of Science Degree in School Business Administration from Pepperdine University, Malibu, CA. Prior to joining Contract Land Staff, she was a Real Estate Representative III for the San Antonio River Authority with responsibility for acquisition and project management oversight on behalf of the River Authority, plus additional oversight responsibilities for the asset management program. Prior to the River Authority, Ms. Snodgrass was the chief negotiator for the San Diego Unified School District and was responsible for their asset management program for 32 years. She is past Chair of both Regions 1 and 2 and Past Chair of the International Membership Committee. She has been approved since 2007 to teach the 700 Series of IRWA Asset Management Courses as well as IRWA Communications Courses 205 and 213. In addition, she is a Certified Course Coordinator for her chapter.

### Course Coordinator:

Linda Alfery

Energy Transfer

1300 Main Street, Ste. 100

Houston, TX 77002

Phone: 713-989-4331

Email: [linda.alfery@energytransfer.com](mailto:linda.alfery@energytransfer.com)

### Class Facility Location:

Energy Transfer

1300 Main Street, Ste. 100

Houston, TX 77002

Phone: 713-989-4331

**Participant Capacity:** 35

### Hotel Accommodations:

Participants are responsible for their own accommodations.

**Register Online:** [https://www.irwaonline.org/courses/272/209-negotiating-effectively-with-a-diverse-clientele/description/?evt\\_key=378f521e-7464-4944-a49d-f3a748f60e3f](https://www.irwaonline.org/courses/272/209-negotiating-effectively-with-a-diverse-clientele/description/?evt_key=378f521e-7464-4944-a49d-f3a748f60e3f)

# EDUCATION

## 213-Conflict Management

**Start Date:** 02/20/2019

**End Date:** 02/20/2019

**No. of Days:** 1 Day

**Course Level:** Core

**CEU Credits:** 8.00

**Class Time:** 8:00am - 5:00pm

**Tuition:** \$265.00 Member/\$330.00 Non-Member

**Sponsored By:** Chapter 8



**Course Description:** This course presents specific methods for reaching collaborative solutions and minimizing negative aspects of conflict while maximizing benefits of resolving conflict. During this course, participants will learn how effective conflict management can open doors to healthier workplace relationships and more productive working relationships with both property owners as well as the general public.

**Instructor:** Ana B. Rausch, SR/WA, R/W-RAC, is a Senior Vice President with Percheron. She has over 25 years of project management experience in the right of way industry. Her areas of expertise include project management, feasibility studies, negotiation and acquisition, title research, title curative, permitting, relocation assistance, damage and claim settlement, construction support, condemnation support, due diligence and budgeting for the pipeline, electric utility, telecommunications, transit, wind, rail and public sector projects. Over her career Ana has worked as a consultant as well as the Vice President of Real Estate for a major Transit Authority. Ana received a Masters in Business Administration (MBA) along with a Bachelor of Science (BS) from the University of Houston. She is a Licensed Texas Real Estate Broker. Ana is a member of the IRWA International Electric and Utilities Committee and served as Chair of IRWA Region 2 from 2015-2017. Ana is a Certified IRWA Climb Instructor and is a past President and Professional of the Year for IRWA Chapter 8. Ana was elected as the IEC Secretary for the IRWA in 2017-2018.

### Course Coordinator:

Mintra R. Rickelman

1904 West Grand Pkwy North, Ste. 200

Katy, TX 77449

Phone: 832-300-6400

Email: [mintra.rickelman@percheronllc.com](mailto:mintra.rickelman@percheronllc.com)

### Class Facility Location:

Percheron LLC

1904 West Grand Pkwy North, Ste. 200

Katy, TX 77449

Phone: 832-300-6423

### Participant Capacity: 20

### Hotel Accommodations:

Participants are responsible for their own accommodations.

**Register Online:** [https://www.irwaonline.org/courses/276/213-conflict-management/description/?evt\\_key=679cd6f5-1f0f-46eb-824e-035210e6c041](https://www.irwaonline.org/courses/276/213-conflict-management/description/?evt_key=679cd6f5-1f0f-46eb-824e-035210e6c041)

# YOUNG PROFESSIONALS



**THANK YOU TO MARK WHITELEY  
& ASSOCIATES FOR SPONSORING  
OUR EVENT!**

# YOUNG PROFESSIONALS



*IRWA Chapter 8 Young Professionals  
Ugly Sweater Holiday Party*

Thursday, December 6th | 7PM-9PM  
Wooster's Garden | 3315 Milam St., Houston, TX 77006

Please dress in your ugliest holiday sweater for a chance to win a prize!  
You are welcome to bring a guest.

We ask that you bring 15oz. cans of fruit to donate to Houston Food Bank.

RSVP to [ksimmons@spiritenv.com](mailto:ksimmons@spiritenv.com) by Tuesday, December 4th.

*Thank you to our Sponsors:*

# THINGS YOU SHOULD KNOW

## Chapter News



### Chapter Luncheons Moved to Thursday

After a few test runs during the previous fiscal year, we have officially changed chapter luncheons to Thursday. The Holiday Luncheon has been moved to **Tuesday, December 4th** to accommodate our guest speaker at The HESS Club. The chapter newsletter and website will have a list of upcoming luncheon dates to make planning ahead easy!



### Gift Cards Needed for Chapter Luncheon Raffle

The Chapter is looking for companies to donate gift cards for our raffles at each of our luncheons. If you or your company are interested, please contact Rebecca Curry via email at [recurry@eprod.com](mailto:recurry@eprod.com)



### IRWA Luncheons Approved for SR/WA Recertification Credits

As you may know, the IRWA International Credentialing Committee has moved to a “Self Reporting” model. Meaning, IRWA members simply report that they attended X amount of meetings for X amount of hours on their CE forms. Each luncheon attended will earn you one (1) hour re-certification credit. Be sure to pick up a form you can fill out and retain for your records at your next IRWA Chapter 8 Meeting!



### Want a Free Lunch?

The Chapter 8 Board has decided to offer its members the opportunity to receive a free lunch for the submission, acceptance and publication of a newsletter article.

To Qualify:

1. You must be a current IRWA Chapter 8 Member (Chapter Chairs and Executive Officers excluded)
2. Submit a newsletter article and have it published in the Award-Winning The Centerline.
3. You receive a free lunch voucher for one of the regularly scheduled lunch meetings. Submit articles to [kjbreitinger@eprod.com](mailto:kjbreitinger@eprod.com)

# THINGS YOU SHOULD KNOW

## About the IRWA

Since its inception as a not-for-profit association in 1934, the IRWA has united the efforts of its members toward professional development, strong ethics and improved service to employers and the public, along with advancements within the right of way profession. IRWA is the unsurpassed source of right of way educational programs and professional services worldwide.

## Our Members

Dedicated exclusively to the right of way profession, IRWA has nearly 10,000 members throughout the US, Canada and Africa. Our members are multi-disciplined professionals employed by private industry and government agencies as Acquisition Agents, Appraisers, Environment Professionals, Engineers, Lawyers, Property Managers, Relocation Assistance Agents, Surveyors and Title Experts.

# Welcome!

Elizabeth Anne Thomas	Graham McDevitt Jones	James Rick Lamb
Wesley John Maresh	Sharon Mathews	Charlotte Hill
Melanie Barrios	Casandra Kaye Staacke	Bruce Marcom
Randall Shawn Blevins	Nanette Blevins	Cheri LeBlanc

## Meet your Communications Committee:

Karla Breitinger  
Senior Land Analyst  
Enterprise Products  
[kjbreitinger@eprod.com](mailto:kjbreitinger@eprod.com)

Kelly Simmons  
Business Development &  
Marketing Manager  
Spirit Environmental  
[ksimmons@spiritenv.com](mailto:ksimmons@spiritenv.com)

Michele Freeman  
Marketing Manager  
Contract Land Staff  
[michele.freeman@contractlandstaff.com](mailto:michele.freeman@contractlandstaff.com)

Leesa Love  
Real Estate Acquisition  
Specialist  
Houston ISD  
[llove@houstonisd.org](mailto:llove@houstonisd.org)