

# The Centerline

Goodbye, 2016. Hello, 2017! Ready or not, it's the beginning of a brand new year. January is the first month of the modern Gregorian calendar and, its predecessor, the Roman Julian calendar. This month is named after the Roman god Janus, the god of doors, because January is the door to the New Year. The Roman god Janus supposedly represents all beginnings and possesses the ability to see all things past and future.

New beginnings lead to new resolutions or goals. I normally make a resolution to not make resolutions because I never seem to keep any of them but I guess there's nothing wrong with making them since at least it shows good intentions. A recent study found that 45% of us make resolutions but only 8% of us are successful at achieving them which gives a lot of us a "why do I even try" attitude. I personally believe that resolutions or goals shouldn't be an all or nothing proposition. Failure to achieve a goal shouldn't be looked at as an abject failure because even partially achieving a goal is still a positive step in the right direction. For example, if my goal is to lose 20 pounds this year and I only lose 10, that still is 10 pounds that I wouldn't have lost if I hadn't set that lofty goal. Now, on the other hand, if my goal is to lose 20 pounds and I gain an additional 10 pounds, then that can only be classified as a fail, although cloaked in good intentions. Unfortunately, more times than not, that seems to be my outcome. Sometimes it works, sometimes it doesn't, but at least we should all make a positive effort.

January also marks the half way point in my term as President of Chapter 8. I have to say it's been a whirlwind of activity for the past 6 months but I look forward to another great year for our chapter. I can only hope that Janus sees a bright future ahead for all of us. Here's to wishing each of you a year full of good health, prosperity and fulfillment in 2017!

*Ken Vacek, SR/WA*



**Ken Vacek, SR/WA**  
**IRWA Chapter 8 President**

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# Chapter 8 Officers and Committees

## Officers

### President

#### Ken Vacek

kenneth.vacek@centerpointenergy.com  
CenterPoint Energy  
PO Box 1700  
Houston, TX 77251-1700

### President Elect

#### Bruce Trepl

bruce.trepl@contractlandstaff.com  
Contract Land Staff, LLC  
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Phone: 288-404-6580

### Secretary

#### Rebecca Curry

recurry@eprod.com  
Enterprise Products Company  
9420 W. Sam Houston Parkway N.  
Houston, TX 77064  
Phone: 281-887-3312

### 2 Year Director

#### Allison Wurtz

Allison\_wurtz@kindermorgan.com  
Kinder Morgan  
1001 Louisiana St STE 1000  
Houston, TX 77002  
Phone: 713-420-3321

### Treasurer

#### Brandon Hodge

bhodge@appraiser.com  
Allen Williford & Seale, Inc  
11999 Katy Freeway STE 400  
Houston, TX 77079  
281-493-4444

### International Director

#### Walter Sass

wsass@weissereng.com  
Weisser Engineering Company  
PO Box 219315  
Houston, TX 77218-9315  
Phone: 281-579-7300  
Fax: 281-828-0055

## Committees

### Education

#### Sue Findley

sue.findley@percheronllc.com  
Percheron Acquisitions, LLC  
20723 Normandy Forest Dr.  
Spring, TX 77388  
Phone: 832-300-6400

### Membership

#### Rebecca Curry

recurry@eprod.com  
Enterprise Products Company  
9420 W. Sam Houston Parkway N.  
Houston, TX 77064  
Phone: 281-887-3312

### Professional Development

#### James Spurgeon

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CenterPoint Energy  
PO Box 1700  
Houston, TX 77251-1700  
Phone: 713-207-6804  
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### Communications

#### Teri Cameron

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Contract Land Staff  
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Fax: 281.582.5005

## Young Professionals

### Co-Chair

Kasy Chambers  
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Phone: 713-438-6404

### Co-Chair

Kelly Simmons  
ksimmons@paragon-partners.com  
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Phone: 713-661-7777





Harness the leading edge knowledge and skills to excel in your Right of Way career, earn your credential, and enhance your lifelong continuing education journey.

Choose from five categories of professional education that are customized to fit your unique learning needs and wishes! The five categories are:

- VEIT classes- online classes with a classroom feel
- Leadership Institute- online classes for emerging leaders
- On Demand Classes- online audio/ppt classes
- Education-to-Go- mini-enrichment online classes
- Classroom-based classes- traditional in person classes

[IRWA Education Link](#)

# Calendar of Events

## January 2017

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

January 6 - Chapter 8 Monthly Luncheon

Hess Club

**CLASSES:**



# Calendar of Events

## February 2017

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

February 3 - Chapter 8 Monthly Luncheon

Hess Club

Guest Speaker - Jesus Davalos, with RDA, Mexico's Energy Future and how it Affects the US.

**CLASSES:**



# Chapter 8 Monthly Meeting Recap

**IRWA Chapter 8 Meeting Recap – January 6, 2017**

**by Teri Cameron, Contract Land Staff**

**Speakers:** Jim Rebello and David Sargent, Managing Directors from Duff and Phelps Securities, LLC.

**Topic:** “2017 Energy Outlook”

Our kick-off to the New Year brought in Jim Rebello and Dave Sargent, Managing Directors with Duff and Phelps to fill us in on the outlook in the energy industry for the coming year.

Jim began with a brief overview of when the downturn began in June 2017 and then following the OPEC meeting in November of the same year, where the accelerated decline in crude oil prices occurred as Saudi Arabia increased production, to now where just last November Saudi Arabia and other OPEC members agreed to lower their output—at least for a small period of time.

We will still face challenges, but things may slowly be looking up and where are some of the highlights:

- Robust outlook for crude prices in 2017.
- Most of the focus is on key unconventional basin areas.
- Projecting a 20% increase in the rig count for 2017.
- U.S. emergence as an LNG exporter.
- Chemical and Petrochem spending is up and looking strong.
- Some stalled projects are seeing some activity and progress.
- Oil companies have learned how to operate less expensively, controlling costs.

## Chapter 8 Monthly Meeting Recap

“ People feel better about the Energy Outlook and feel the worst is behind us. We should see improvement in capital spending as the year takes off.” Jim said.

### Bios

**David Sargent** is a managing director at Duff & Phelps and is involved with M&A activities in the Southwest. He has more than 30 years of M&A origination, execution, management experience and board experience with middle-market public and private companies. David has extensive experience in many industries, including energy, food, healthcare and business services.

Prior to joining Duff & Phelps, David was the founder, CEO, president and director of GCP Securities, a merchant and investment banking firm in Houston, Texas. Prior to forming Growth Capital Partners; David was employed by Prudential-Bache Securities for seven years. He joined Prudential-Bache Securities in 1984 to assist with the start-up of its Dallas Corporate Finance office to provide corporate finance services to clients based in the Southwest. In 1989, David was promoted to vice president with responsibilities for developing new business in the region. While at Prudential-Bache Securities, his main focus was assisting small and middle-market companies to raise equity and debt capital for corporate growth. David was also involved with valuation and restructuring work.

David received his under graduate degree in finance and investments from Babson College in 1982. David serves on the boards of Asuragen, Inc., SAM Inc. and the Babson College Board of Overseers and previously served on the boards of Trinity Hospice, LLC., Mytech Corporation, Ambion, Inc., Bridgepoint Technical Manufacturing, Symtx, Inc., US Legal Support, Inc. and Golfsmith International, Inc.

**Jim Robello** is a managing director of Duff & Phelps Securities, LLC and is head of the firm's M&A Energy Practice. He brings to this role more than 20 years of principal investment banking origination, execution and management experience. Jim is responsible for identifying companies in the southwest and all aspects of transaction execution for Duff & Phelps' client companies.

## Chapter 8 Monthly Meeting Recap

Jim has extensive experience managing merger, acquisition, divestiture, recapitalization, restructuring and private placement transactions for a variety of clients across a range of industries including exploration and production, oilfield services, distribution, industrial services, business services, metals and manufacturing.

Prior to joining Duff & Phelps, Mr. Robello was a Managing Director and member of the Executive Management Committee of Growth Capital Partners, LP (“GCP”), a merchant and investment banking firm in Houston, Texas. In addition, Mr. Robello was a Principal of both SMI I and SMI II, GCP’s mezzanine investments funds. Prior to joining Growth Capital Partners, Mr. Robello was a Corporate Financial Analyst with Energy Ventures, Inc., where he was responsible for treasury management function. He also analyzed the financial performance of Energy Ventures and its corporate subsidiaries as well as potential acquisition candidates. Mr. Robello was employed by Prudential Capital's Southwestern Energy Group as a Credit Analyst from 1991-1993. His activities with Prudential included analyzing private placement investments in the Southwest region and energy investments worldwide.

Jim graduated summa cum laude from Northeastern University receiving a B.S. degree in Business Administration with concentrations in Marketing and Management. Mr. Robello currently serves on the board of Unifocus Corporation and several local non-profit community based organizations. He previously served on the boards on Paradigm Valve, White Petrov and Growth Capital Partners. Jim is also a member of the Independent Petroleum Association of America, the Houston Association of Corporate Growth and is a FINRA Series 7, 79 and 63 registered representative.

# Chapter 8 Monthly Meeting Recap



## February Guest Speaker

### Guest Speaker: Jesus Davalos with RDA (Rodriguez Davalos Abodados).

Jesús Rodríguez Dávalos is Founding Partner of the firm and a specialist in the main components of the energy sector such as: petroleum, natural gas, liquefied petroleum gas, petrochemicals, petroleum products, refining, power generation, clean energy and offshore projects related to the sector; as well as the components of strategic infrastructure projects.

With over 20 years of experience, he has advised national and international companies, as well as the federal government and local governments in the development, implementation and efficient operation of investment projects and the management thereof.

He has represented natural gas distribution companies since 1995, totaling 16 today. Since 2000, he has advised companies on independent power production, cogeneration plants and renewable energy projects in more than 12 different federal states and Central America. He represents more than 5000 MW of installed or developing capacity. For the last 14 years he has advised Pemex on strategic alliances for matters regarding gas pipelines and storage terminals. Under his leadership more than 3000 km of rights of way for strategic projects have been released. He represents more than 1,500 gas stations.

He has actively consulted on the processes for creating legal systems that are applicable to the energy field such as: the Hydrocarbons Law; Regulation of Activities to which Title III of the Hydrocarbons Law refers; the Energy Regulatory Commission Law; Natural Gas Regulations; Liquefied Petroleum Gas Regulations, and Guidelines on natural gas and liquid petroleum gas, etc. He has also successfully advised various industry associations on regulatory issues.

He has led numerous projects considered strategic and "first of its kind" such as the first SWAP operation of natural gas in Mexico; the first private transportation pipeline for liquefied petroleum gas; the development of the legal and financial strategy for the first private pipeline in Mexico for the transportation of petrochemicals between processing centers; the first cross-border wet gas export pipeline to the United States of America; the development of the strategy for legal, contractual and regulatory projects of strategic importance to Mexico such as the "Los Ramones" natural gas transportation system in its three stages; the storage terminal for liquefied petroleum gas in Zapotlanejo; among many other projects of national and international importance.

As part of his previous experience, Jesús participated in the representation of Pemex abroad in the implementation of the North American Free Trade Agreement. He later worked at a law firm in Washington and then founded Rodríguez Dávalos Abogados.

He is the President of the Mexican Right of Way Association (Asociación Mexicana de Derechos de Vía) and is a member of the International Right of Way Association (IRWA). He is a Director and Secretary of the Board for the Mexican Natural Gas Association and Legal Adviser to the World Energy Council. He is a member of the Publications Committee of the American Gas Association and the Association of International Petroleum Negotiators (AIPN), among other associations.

He completed his Law Degree at the Universidad Nacional Autónoma de México in 1992. He recently published a compilation of Laws (November 2014) and Regulations (April 2015) from the Energy Reform.

# Young Professionals



Chapter 8 Young Professionals Present ...

## YP Educational Luncheon Series

Friday, January 27th, 11:30 AM - 12:30 PM

Sponsored By:



**WEISSER**  
Engineering &  
Surveying

### Surveying 101

Presented by: **Walter P. Sass, R.P.L.S.**  
Weisser Engineering & Surveying  
Principal

**WHERE:** Air Liquide Center- 9807 Katy Freeway, Houston, TX 77024

**RSVP:** In order to accurately prepare for guests, please kindly reserve a seat at [irwaypc8@gmail.com](mailto:irwaypc8@gmail.com) by Wednesday, January 25, 2017.

# Young Professionals

## **IRWA YP Chapter 8**

### **Annual Holiday Party**

#### **Benefiting - Houston Food Bank**



**Thank you, Sponsors!**

**Allen, Williford & Seale, Inc.,**

**Contract Land Staff & Paragon Partners, Ltd.**

# Industry Acronyms



## Industry Acronyms You Need To Know!

IRWA – International Right of Way Association

ROW – Right of Way

RWA – Right of Way Agent

RWP – Right of Way Professional

SR / WA – Senior Right of Way Professional

RWIEF – Right of Way International Educational Foundation

CRWIEF – Canadian Right of Way International Educational Foundation

ROWCC – Right of Way Consultants Council

YPG, YP's or YoPro's – IRWA Young Professionals Group

CLIMB – Content knowledge and communication, Leadership, Instruction, Methodology and Behaviors



## Data/Document Specialist Candidates Wanted

MDM Solutions, a service provider of Right-of-Way services is seeking candidates local to Houston, Texas for in-house assignments, within the vicinity of the inner loop area. These assignments are generally paid on an hourly basis and limited to 40 hours per week, do not pay a per diem and do not involve business mileage. Work may consist of Due Diligence, Database Entry, Document Specialist related work. Candidates should have the following experience and skills:

- understanding of granting language of various pipeline land rights
- ability to analyze and interpret land rights documents proficiently
- understand title/ownership
- knowledge to perform due diligence research and analysis
- proficient and accurate computer skills, Excel, database entry, ability to learn new programs/software
- ability to provide consistent focus on details and accuracy
- good organizational skills
- ability to steadily and diligently work in house only
- ability to communicate clearly and professionally both verbally and in written form

Interested candidates please email resume as a Word document to:

**Joanne “Jo” Bower**

**Manager, Land**

Email: [jjbower@mdmcorp.com](mailto:jjbower@mdmcorp.com)

Mobile: 540-303-6389

Phone: 800-669-6361 x 109

MDM Main Address: 575 Anton Blvd, 3rd Floor, Costa Mesa, CA 92626

*A Service-Disabled Veteran-Owned Small Business*

- Land
- Regulatory
- Public Affairs
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MDM is a Service-Disabled Veteran-Owned Small Business and an Equal Opportunity Employer

# C400—Principles of Real Estate Appraisal

**Start Date:** 3/28/2017  
**End Date:** 3/29/2017  
**No. of Days:** 2 Days  
**Course Level:** Core  
**CEU Credits:** 16.00  
**Class Time:** 8:00 AM - 5:00 PM Daily  
**Tuition:** \$415.00 Member/\$520.00 Non-Member  
**Sponsored By:** Chapter 8

**Course Description:** [C400 Principles of Real Estate Appraisal](#)

## INSTRUCTOR:

**Charles Stearman, SR/WA** is a real estate appraiser specializing in rights-of-way. In January 2016 he opened his own practice after working with a large firm in Dallas, Texas since 1998 where he was the senior appraiser and supervisor. Mr. Stearman provides real estate appraisal services and expert testimony for hearings and trials for government entities, utility companies, and acquisition firms throughout Texas. Prior to entering the appraisal profession, he was in the real estate brokerage business for 13 years, and a Texas Real Estate Commission approved instructor for a proprietary school. A member of the international Right of Way Association, Chapter 36, he is a past Director, President, Vice-President, Treasurer, Secretary, Education Chair, Professional of the Year, and the 2015 Region 2 Professional of the Year. Charles is happily married to Karen Stearman and resides in Lewisville, Texas.



## COURSE REGISTRAR:

Sue Findley, SR/WA  
1904 W Grand Parkway N, STE 200  
Katy, TX 77449  
Phone: (713) 724-0857  
Fax: (832) 300-6404  
Email: [sue.findley@percheronllc.com](mailto:sue.findley@percheronllc.com)

## COURSE COORDINATOR:

Jennifer Spencer  
Kinder Morgan  
Email: [Jennifer\\_spencer@kindermorgan.com](mailto:Jennifer_spencer@kindermorgan.com)

## CLASS FACILITY LOCATION:

Kinder Morgan  
1001 Louisiana Street, Room 2A  
Houston, TX 77002  
Phone: (713) 420-3969  
Participant Capacity: 30  
Suggested Hotel Accommodations:  
TBD - ask Registrar

# C213—Conflict Management

**Start Date:** 4/5/2017  
**End Date:** 4/5/2017  
**No. of Days:** 1 Day  
**Course Level:** Core  
**CEU Credits:** 8.00  
**Class Time:** 8:00 AM - 5:00 PM Daily  
**Tuition:** \$265.00 Member/\$330.00 Non-Member  
**Sponsored By:** Region 2 Spring Forum

**Course Description:** [C213 - Conflict Management](#)

## INSTRUCTOR:

**Georgina S. Snodgrass, SR/WA, R/W-NAC, R/W-AMC**, is a popular instructor for the CLS Professional Development Institute (Contract Land Staff) as well as for the IRWA. She obtained her Bachelor of Science Degree in Business Education from Eastern Kentucky University, Richmond, Kentucky and obtained her Master of Science Degree in School Business Administration from Pepperdine University, Malibu, CA. Prior to joining Contract Land Staff, she was a Real Estate Representative III for the San Antonio River Authority with responsibility for acquisition and project management oversight on behalf of the River Authority, plus additional oversight responsibilities for the asset management program. Prior to the River Authority, Ms. Snodgrass was the chief negotiator for the San Diego Unified School District and was responsible for their asset management program for 32 years. She is past Chair of both Regions 1 and 2 and Past Chair of the In-



ternational Membership Committee. She has been approved since 2007 to teach the 700 series of IRWA Asset Management Course as well as IRWA Communications Courses 205 and 213. In addition, she is a Certified Course Coordinator for her chapter.

REGISTRATION WILL BE THROUGH  
[HOUSMANANDASSOCIATES.COM](http://HOUSMANANDASSOCIATES.COM)

## REGION 2 SPRING FORUM CLASS FACILITY LOCATION:

Hardrock Hotel and Casino  
777 West Cherokee Street  
Catoosa, OK  
Phone: (800) 760-6700

# C417—The Valuation of Environmentally Contaminated Real Estate

**Start Date:** 4/19/2017  
**End Date:** 4/20/2017  
**No. of Days:** 2 Days  
**Course Level:** Advanced  
**CEU Credits:** 16.00  
**Class Time:** 8:00 AM - 5:00 PM Daily  
**Tuition:** \$415.00 Member/\$520.00 Non-Member  
**Sponsored By:** Chapter 8

**Course Description:** [C417 The Valuation of Environmentally Contaminated Real Estate](#)

## INSTRUCTOR:

**Orell Anderson, MAI** specializes in real property damage economics and has consulted on some of the world's largest challenges such as Hurricane Katrina, the Bikini Atoll Nuclear Test Sites, the World Trade Center and Flight 93 Crash Site; the largest climate, environmental and terrorist cases in the history of today's world. Mr. Anderson recently founded Strategic Property Analytics, Inc. For 15 years prior to this he was a member of Bell Anderson Sanders LLC and before that he helped establish the real estate damages practice at PricewaterhouseCoopers. Mr. Anderson is co-chair of the American Bar Association's Litigation Sub-Committee on Expert Witness Programming, and Co-Chair of the ABA's Environmental Committees on Damages and Eminent Domain. He is the immediate past Chair of the International Right of Way Association's Valuation Community of Practice, and holds the MAI designation from the Appraisal Institute. As a qualified expert, Mr. Anderson has testified in Federal and state courts and volunteers on a special taskforce for major economics and strategic analytics. He is a frequent speaker, instructor and writer, as well as an enthusiastic artist. Mr. Anderson is the contributing author of Real Estate Damages and is also a developer and instructor of courses and continuing education offerings for the American Society of Appraisers among others. The Appraisal of Real Estate sites Mr. Anderson as the source for further reading of USPAP's Advisory Opinion 9: The Appraisal of Real Property That May Be Impacted By Environmental Contam-



ination. Mr. Anderson was the recipient of the IRWA's Mark A. Green Award for Journalistic Excellence and Outstanding Contribution to Right of Way in 1999, was recognized as Southern California's first National Volunteer of Distinction by the Appraisal Institute in 2012. He is currently assembling a team of international experts to write a textbook on corridor valuation for the IRWA.

## COURSE REGISTRAR & IN-CLASS COORDINATOR:

Sheila Agee, SR/WA  
Surveying & Right of Way, 7th Floor  
PO Box 1700  
Houston, TX 77251-1700  
Email: [sheila.agee@centerpointenergy.com](mailto:sheila.agee@centerpointenergy.com)

## CLASS FACILITY LOCATION:

CenterPoint Energy Tower  
1111 Louisiana St  
Room 1355  
Phone: (713) 207-6349  
Participant Capacity: 30  
Suggested Hotel Accommodations:  
Contact Sue Findley at [sue.findley@percheronllc.com](mailto:sue.findley@percheronllc.com)

# C200—Principles of R.E. Negotiation

**Start Date:** 4/24/2017  
**End Date:** 4/25/2017  
**No. of Days:** 2 Days  
**Course Level:** Core  
**CEU Credits:** 16.00  
**Class Time:** 8:00 AM - 5:00 PM Daily  
**Tuition:** \$415.00 Member/\$520.00 Non-Member  
**Sponsored By:** Chapter 8

**Course Description:** [C200 Principles of R.E. Negotiation](#)

## INSTRUCTOR:

**Ana B Rausch, SR/WA, R/W-RAC** is a Senior Vice President with Percheron. She has over 23 years experience in the right of way industry. Her areas of expertise include project management, feasibility studies, negotiation and acquisition, title research, title curative, permitting, relocation assistance, damage and claim settlement, construction support, due diligence and budgeting for the pipeline, electric utility, telecommunications, transit, wind, rail and public sector industries. Over her career Ana has worked as a consultant as well as the Vice President of Real Estate for a major Transit Authority. Ana received a Master in Business Administration (MBA) doing with a Bachelor of Science (BS) from the University of Houston. She is a Licensed Texas Real Estate Broker. Ana is a member of the IRWA Governing Council as the Chair of IRWA Region 2. Ana is also a Certified IRWA Instructor for C200 and C201 and is a past President and Professional of the Year for IRWA Chapter 8.



## COURSE REGISTRAR:

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## COURSE COORDINATOR:

Ariell L Ojumah  
Percheron LLC  
1502 Orchid Drive  
Missouri City, TX 77489  
Phone: (512) 903-0064  
Email: [ariell.ojumah@percheronllc.com](mailto:ariell.ojumah@percheronllc.com)

## CLASS FACILITY LOCATION:

Percheron, LLC—Enterprise Room  
1940 W Grand Parkway N, STE 200  
Enterprise and Endeavor Rooms  
Phone: (832) 300-6400

Participant Capacity:

Suggested Hotel Accommodations:

Marriott Residence Inn - Katy Mills  
25401 Katy Mills Parkway  
Katy, TX 77494

Rate: Single/Double—\$139 + \$18.07 Tax (Estimated cost)

Contact hotel directly for reservations and request the Percheron rate.

# C421—The Valuation of Partial Acquisitions

**Start Date:** 5/8/2017  
**End Date:** 5/11/2017  
**No. of Days:** 4 Days  
**Course Level:** Advanced  
**CEU Credits:** 8.00  
**Class Time:** 8:00 AM - 5:00 PM Daily  
**Tuition:** \$755.00 Member/\$935.00 Non-Member  
**Sponsored By:** Chapter 8

**Course Description:** [C421 The Valuation of Partial Acquisitions](#)

## INSTRUCTOR:

**Donnie Sherwood, MAI, SR/WA, R/W-AC**, is the Managing Director of the Fort Worth office of Integra Realty Resources, an international real estate valuation and consulting firm. He served as the 1998 President of the Dallas/Fort Worth chapter of IRWA and was named "Professional of the Year" in 1998. He has also served as past president of the Central Texas Chapter of the Appraisal Institute. Donnie is a State Certified General Real Estate Appraiser and Real Estate Broker. He teaches both for IRWA and the Appraisal Institute and has been an adjunct professor in the Finance Department at TCU. Donnie is a graduate of Southwestern University and holds a Masters Degree in Land Economics and Real Estate from Texas A&M University. He is the author of "Easement Valuation" published by the Southwestern Legal Foundation and written numerous articles for Integra Realty. He is the author of several seminars including "Skills of the Expert Witness" and "Reviewing Appraisals for Eminent Domain." He is a qualified expert in both state and federal court. Donnie has been appraising real estate since 1978. His assignments include a wide variety of property types ranging from single family homes to major commercial projects including Reese Air Force Base, Six Flags over Texas in Arlington, and Texas World Speedway in College Station. In June 2010, Donnie was selected as the 2009 recipient of the Frank C. Balfour Professional of the Year Award at IRWA's 56th Annual International Education Conference in Calgary, AB. This prestigious award is the Association's



highest honor bestowed upon an IRWA member.

## COURSE REGISTRAR:

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Email: [sue.findley@percheronllc.com](mailto:sue.findley@percheronllc.com)

## COURSE COORDINATOR:

Ms. Rhia Mangum-Miller, SR.WA, R/W-NAC  
Director, Real Estate

## CLASS FACILITY LOCATION:

Percheron, LLC—Enterprise Room  
1940 W Grand Parkway N, STE 200  
Enterprise Room  
Phone: (832) 300-6400

## Suggested Hotel Accommodations:

Marriott Residence Inn - Katy Mills  
25401 Katy Mills Parkway  
Katy, TX 77494

Rate: Single/Double—\$139 + \$18.07 Tax (Estimated cost)

Contact hotel directly for reservations and request the Percheron rate.

# C431—Problems in the Valuation of Partial Acquisitions

**Start Date:** 5/12/2017  
**End Date:** 5/12/2017  
**No. of Days:** 1 Days  
**Course Level:** Intermediate  
**CEU Credits:** 8.00  
**Class Time:** 8:00 AM - 5:00 PM Daily  
**Tuition:** \$265.00 Member/\$330.00 Non-Member  
**Sponsored By:** Chapter 8

**Course Description:** [C431 Problems in the Valuation of Partial Acquisitions](#)

## **INSTRUCTOR:**

**Donnie Sherwood, MAI, SR/WA, R/W-AC**, is the Managing Director of the Fort Worth office of Integra Realty Resources, an international real estate valuation and consulting firm. He served as the 1998 President of the Dallas/Fort Worth chapter of IRWA and was named "Professional of the Year" in 1998. He has also served as past president of the Central Texas Chapter of the Appraisal Institute. Donnie is a State Certified General Real Estate Appraiser and Real Estate Broker. He teaches both for IRWA and the Appraisal Institute and has been an adjunct professor in the Finance Department at TCU. Donnie is a graduate of Southwestern University and holds a Masters Degree in Land Economics and Real Estate from Texas A&M University. He is the author of "Easement Valuation" published by the Southwestern Legal Foundation and written numerous articles for Integra Realty. He is the author of several seminars including "Skills of the Expert Witness" and "Reviewing Appraisals for Eminent Domain." He is a qualified expert in both state and federal court. Donnie has been appraising real estate since 1978. His assignments include a wide variety of property types ranging from single family homes to major commercial projects including Reese Air Force Base, Six Flags over Texas in Arlington, and Texas World Speedway in College Station. In June 2010, Donnie was selected as the 2009 recipient of the Frank C. Balfour Professional of the Year Award at IRWA's 56th Annu-



al International Education Conference in Calgary, AB. This prestigious award is the Association's highest honor bestowed upon an IRWA member.

## **COURSE REGISTRAR:**

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Phone: (713) 724-0857  
Fax: (832) 300-6404  
Email: [sue.findley@percheronllc.com](mailto:sue.findley@percheronllc.com)

## **COURSE COORDINATOR:**

More information to follow

## **CLASS FACILITY LOCATION:**

Percheron, LLC—Enterprise Room  
1940 W Grand Parkway N, STE 200  
Enterprise and Endeavor Rooms  
Phone: (832) 300-6400  
Suggested Hotel Accommodations:  
Marriott Residence Inn - Katy Mills  
25401 Katy Mills Parkway  
Katy, TX 77494

Rate: Single/Double—\$139 + \$18.07 Tax (Estimated cost)

Contact hotel directly for reservations and request the Percheron rate.

# New Requirements for Filing for SR/WA Candidacy

## Transitioning Options Update

Transitioning your current certification from the old program to the new Industry Certification Program:

Pathway certification levels available under the new Industry Certification Program are:

<b>Generalist</b>	<b>O&amp;G Pipeline</b>	<b>Transportation</b>	<b>Electric-Utilities</b>
RWA	RWA	RWA	RWA
RWP-GN	RWP-OG	RWP-TN	RWP-EU
SR/WA-GN	SR/WA-OG	SR/WA-TN	SR/WA-EU

Anyone who held an RWA certification prior to January 14, 2016 is automatically an RWA under the new Industry Certification Program in any of the -GN, -OG, -TN & EU pathways.

Anyone who held an RWP certification prior to January 14, 2016 is automatically an RWP-GN under the new Industry Certification Program.

Anyone who held an SR/WA certification prior to January 14, 2016 is automatically an SR/WA-GN under the new Industry Certification Program.

Anyone who held an RWA, RWP or SR/WA certification prior to January 14, 2016 is automatically granted credit for RWA level coursework under all of the pathways (-GN, -OG, -TN & EU) within the new Industry Certification Program.

**Transitioning options for those partially through the old program (the pre-2016 RWA, RWP or SR/WA program):**

You will have until December 31, 2016 to earn 64 or more credits hours of IRWA course work to qualify for SR/WA candidacy

- and -

You will have until December 31, 2016 to apply for SR/WA candidacy.

Approved candidates must complete the requirements within the 5-year candidacy time frame. Candidates who complete this certification under the pre-2016 program will be granted SR/WA-GN certification.

# WHO SAYS THERE'S NO SUCH THING AS A FREE LUNCH?

## Chapter 8 Members,

The Chapter 8 Board has decided to offer its members the opportunity to receive a free lunch for the submission, acceptance and publication of a newsletter article.

To Qualify:

1. You must be a current IRWA Chapter 8 member. (Chapter Chairs and Executive Officers excluded)
2. Submit a newsletter article and have it published in the Award Winning The Centerline.
3. You receive a free lunch voucher for one of the regularly scheduled lunch meetings.

Submit your article today to

[teri.cameron@contractlandstaff.com](mailto:teri.cameron@contractlandstaff.com)



# Fun & Games

*“Life is more fun if you play games.” ~ Roald Dahl*

S E I B A B N E W Y E A R S E V E Y  
G C H A M P A G N E T Y I M N S T T  
E N S S U E T H C D A N C E D R H R  
S Q I N F E T O O D M U A Y O E I A  
E F C G F I N A S L S U E R F K R P  
D H E F N F R R R R I A S E D A T S  
A I U S E I A S E B R D N I E M Y K  
R B B T T E S M T I E S A F C E F R  
A M T A Y I A N N O R L A Y E S I O  
P I S W L E V R O E F T E E M I R W  
N D E A R L E I N I H J V C B O S E  
D N E T R V O N T E T E A S E N T R  
A I S W I A A O R I N A S N R O H I  
Y G Y E O B I T N T E I R R U K C F  
O H W I N E I T S S K S I O H A T S  
N T Y L I M A F N O I S A C C O R T  
E T S A E F S N O I T U L O S E R Y  
S R E Z I T E P P A Y F R I E N D S

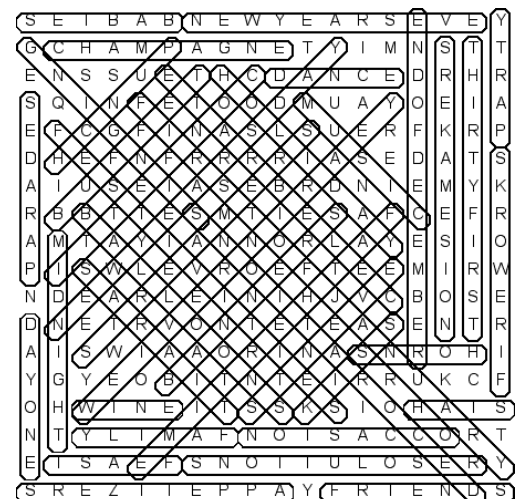
Appetizers	End Of December	Horns	Resolutions
Babies	Events	Kiss	Singing
Balloons	Family	Midnight	Streamers
Banners	Father Time	Music	Thirty First
Buffet	Feast	New Years Day	Tiaras
Celebrate	Festivities	New Years Eve	Wine
Champagne	Fireworks	Noisemakers	Year In Review
Confetti	First Of January	Occasion	
Dance	Friends	Parades	
Day One	Hats	Party	
Decorations	Holiday	Punch	

*Answers are on the next page!*

# Fun & Games

					8		4	2
				6		1	7	
	4		3	9	1			8
9		4						
	5	1				7	8	
						5		3
1			2	7	5		3	
	3	5		1				
2	6		9					

6	1	9	7	5	8	3	4	2
5	8	3	4	6	2	1	7	9
7	4	2	3	9	1	6	5	8
9	7	4	5	8	3	2	6	1
3	5	1	6	2	9	7	8	4
8	2	6	1	4	7	5	9	3
1	9	8	2	7	5	4	3	6
4	3	5	8	1	6	9	2	7
2	6	7	9	3	4	8	1	5



## About the IRWA

Since its inception as a not-for-profit association in 1934, the IRWA has united the efforts of its members toward professional development, strong ethics and improved service to employers and the public, along with advancements within the right of way profession. IRWA is the

unsurpassed source of right of way educational programs and professional services worldwide.

## Our Members

Dedicated exclusively to the right of way profession, IRWA has nearly 10,000 members throughout the US, Canada and Africa. Our members are multi-disciplined professionals employed by private industry and government agencies as Acquisition Agents, Appraisers, Environment Professionals, Engineers, Lawyers, Property Managers, Relocation Assistance Agents, Surveyors and Title Experts.

## Please welcome our newest Chapter Members:



## Please help us congratulate the following Educational Milestone, Recertification's and Candidacy's:

### Right of Way Agent Certification

Leonard J Thurmond, RWP

Frankie E Touchy, RWA

Cy M. Williams, RWA

### SR/WA Recertification's

Stephanie Wiggins, SR/WA

### Declaration of Candidacy

Verlis C. Adams for SR/WA

Joanna E. Cooley for R/W-NAC

Terika N. Davis for SR/WA

### Relocation Assistance Certified

Jorge Cavazos, R/W-RAC

## Meet Your Communications Committee:

Teri Cameron  
VP Marketing  
Contract Land Staff

Karla Breiterger  
Sr. Land Analyst  
Enterprise Products

Allison Wurtz  
Kinder Morgan

Rachel Bricout  
Regional Lead  
Paragon Partners

**Contact:**  
Teri.Cameron@  
contractlandstaff.com

We're on the web!

[www.irwachapter8.org](http://www.irwachapter8.org)

